

# Application/Project Engineer 1D

## Torino, Italy

BSim is an international engineering partner for companies in the automotive, aerospace and other advanced manufacturing industries, with sites in Italy, Germany, France and Switzerland. With a combination of 1D multi-domain Amesim simulation software and engineering services, BSim focuses on areas like system dynamics, mechatronics and power consumption. With multi-domain solutions for thermal, hydraulics, electrical and mechanical system behaviour, BSim addresses the engineering challenges associated with intelligent system design.

### Functions:

- Reporting to the CTO, located in Torino - Italy
- Responsible for 1D CAE pre-sales and business development activities in Italy
- Perform local technical consulting activities upon customers request
- Participate in the discovery process to assist in determining the customer needs
- Develop the deal opportunities by creative technical thinking
- Perform product demonstrations to customer in support of the sales process
- Development of demonstration databases and materials as needed
- Support customer product evaluations through training and benchmarks
- Verify customer proposals and assist with product configurations
- Support of BSim products and services at trade shows and presentations
- Maintain product knowledge in terms of theory, practice and use of sw systems
- Attend the necessary training to develop demonstration skills for new products
- Provide feedback related to product performance
- Liaise with the business units technical staff in Lyon (FR) to resolve customer issues that arise during the sales process and engineering activities
- Develop an understanding of competitive products for comparison. Meet pre-sales targets for the year
- Provide necessary reporting to track progress

### Profile:

- A degree in mechanical/aeronautic/electrical engineering and/or 2 years experience of hi-tech project engineering and/or pre-sales
- Strong knowledge of 1D products and applications (Amesim, Matlab/Simulink or similar)
- Able to adapt well to fast changing environment
- Strong presentation and communication skills are essential
- Fluent in English
- Willing to travel

### Conditions:

We offer, besides an attractive salary and benefits package, an internationally oriented and innovative high-tech environment.

BSim is a fast growing company with a flat structure and an informal, flexible atmosphere. People working within the company get a lot of room for initiative and career development.

BSim fosters the creativity of its employees and provides continuous training and competence development, stimulating personal development with respect to technical and/or commercial skills.

### Interested?

Click below to send your CV

[jobs@bsim.it](mailto:jobs@bsim.it)